

Message Text

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ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 SS-20 EB-11 RSC-01 /043 R

66611

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STATE/AF/W:JLOUGHRAN (PHONE)

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R 192136Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 207856

E.O. 11652: NA

TAGS: BMEP, NI

SUBJ: INVITATION TO PREQUALIFY ON MANAGEMENT
STUDY FOR SEWAGE SYSTEM

REF: LAGOS' 7602, SEPTEMBER 18, 1973

1. MIDDLE WEST SERVICE COMPANY HAS CONTACTED MAJOR PROJECTS REGARDING ITS INTEREST IN SUBJECT. EVIDENTLY THE DOCUMENT CONCERNING PROCEDURES FOR PREQUALIFICATION FOR SUBMISSION OF BIDS INDICATES PREFERENCE WILL BE GIVEN TO OVERSEAS FIRMS WHICH ARE AFFILIATED WITH LOCAL FIRMS.

2. MIDDLE WEST HAS NO SUCH AFFILIATION. IS INTERESTED IN FORMING AFFILIATION AND SEEKS EMBASSY ASSISTANCE IN LOCATING NIGERIAN FIRM IN GOOD STANDING WITH GOVERNMENT SO AS TO HAVE GOOD CHANCE AT MANAGEMENT STUDY CONTRACT.

3. MIDDLE WEST ALSO NOTED EMBASSY'S ADVICE THAT STANLEY CONSULTANTS INTERESTED THIS PROJECT. MIDDLE
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WEST STATES THAT STANLEY IS EXPERIENCED IN THIS AREA

ALREADY WHEREAS IT IS NOT. DOES EMBASSY BELIEVE IT
WORTHWHILE FOR MIDDLE WEST TO PURSUE THIS OPPORTUNITY
OR DOES STANLEY HAVE INSIDE TRACK?

4. ALSO REF STATES THAT OVERSEAS FIRM SHOULD MAINTAIN
LIAISON WITH FIRM OF ENGINEERS, AND CONSULTANTS
PRESENTLY RETAINED BY LAGOS STATE MINISTRY OF WORKS
AND PLANNING. WHAT IS NAME AND LOCATION THIS FIRM?
EMBASSY ASSISTANCE THIS MATTER IS APPRECIATED. KISSINGER

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NNN

Message Attributes

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Channel Indicators: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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